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**SIDDHARTH INSTITUTE OF ENGINEERING & TECHNOLOGY:: PUTTUR
(AUTONOMOUS)**

**MBA I Year II Semester Supplementary Examinations October 2020
HUMAN RESOURCES MANAGEMENT**

Time: 3 hours

Max. Marks: 60

SECTION – A

(Answer all Five Units 5 x 10 = 50 Marks)

UNIT-I

1 Define Human Resource Management. Describe the major components of it. 10M

OR

2 a What are the strategies of Human Resource Management? 5M

b Discuss the importance of HRM in present day context. 5M

UNIT-II

3 What are the factors influence the Human Resource Planning? 10M

OR

4 Discuss the methods and techniques of Recruitment. 10M

UNIT-III

5 a Distinguish between Wage and Salary. 5M

b What are the components of Compensation Management? 5M

OR

6 a What are the different forms of compensation for Executives? 5M

b What are the factors that influence Compensation Management? 5M

UNIT-IV

7 a Briefly discuss the methods of performance appraisal. 5M

b Distinguish between Training and Development. 5M

OR

8 Elucidate the process of performance appraisal. 10M

UNIT-V

9 Describe the practices adopted to improve quality of work life. 10M

OR

10 Explain about Kaizen. 10M

SECTION – B
(Compulsory Question) 1 x 10 = 10 Marks

Satish was a Sales Manager for Industrial Products Co in City branch. A week ago, he was promoted and shifted to head office as Deputy Manager in Product Management for a division of products which he was not very familiar with. Three days ago, the company VP - Mr. George, convened a meeting of all Product Managers. Satish's new boss (Product Manager Ketan) was not able to attend due to some other preoccupation. Hence, the Marketing Director - Preet - asked Satish to attend the meeting as this would give him an exposure into his new role. At the beginning of the meeting, Preet introduced Satish very briefly to the VP. The meeting started with an address from the VP and soon it got into a series of questions from him to every Product Manager. George, of course, was pretty thorough with every single product of the company and he was known to be pushy and blunt veteran in the field. Most of the Product Managers were very clear of George's ways of working and had thoroughly prepared for the meeting and were giving to the point answers.

George then started with Satish, Satish being new to the product, was quite confused and fared miserably. Preet immediately understood that George had possibly failed to remember that Satish was new to the job. He thought of interrupting George's questioning and giving a discrete reminder that Satish was new. But by that time, George who was pretty upset with lack of preparation by Satish made a public statement " Gentlemen, you are witnessing here an example of sloppy work and this can't be excused" Now Preet was in two minds - should he interrupt George and tell him that Satish is new in that position or should he wait till the end of the meeting and tell George privately. Preet chose the second option. Satish was visibly angry at the treatment meted out by George but he also chose to keep mum. George quickly closed the meeting saying that he found in general lack of planning in the department and asked Preet to stay back in the room for further discussions.

Before Preet could give any explanation on Satish, George asked him "Tell me openly, Preet, was I too rough with that boy?" Preet said "Yes, you were. In fact I was about to remind you that Satish is new to the job". George explained that the fact that Satish was new to the job didn't quite register with him during the meeting. George admitted that he had made a mistake and asked his secretary to get Satish report to the room immediately. A perplexed and uneasy Satish reported to George's room after few minutes. George looking Satish straight into his eyes said " I have done something which I should have never even thought of and I want to apologize to you. It is my mistake that I did not recollect that you were new to the job when I was questioning you." Satish was left speechless. George continued "I would like to state few things clearly to you. Your job is to make sure that people like me and your bosses do not make stupid decisions. We have good confidence in your abilities and that is why we have brought you to HO. For everybody time is required for learning. I will expect you to know all the nuances of your product in three months time. Until then you have my complete confidence." George closed the conversation with a big reassuring handshake with Satish.

Questions :

1. Was it at all necessary for George to apologize to such a junior employee like Satish?
2. If you were in Satish's place, how would you to respond to George's apology?

*** END ***